

Kristina L. Mayer assists leaders in building organization capacity and achieving results. Mayer is a specialist in the fields of philanthropy and education offering expertise, guidance and training in sustainable fund development, grantmaking, capacity building and strategic planning.

Core Qualifications

- Strategy development and implementation
 - Asset mapping and creating a strengths-based mind-set
 - Capacity analysis and development
 - Re-framing conflicting values
 - Social networks through relationship building
 - Points of leverage, influence and impact
 - Theory of change and operating assumptions
 - Public process
 - Grantmaking, development and management
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Professional Experience

Principal, KLMayer Consulting Group, Inc., Port Townsend, WA (2004 - Present)

Directed multiple projects within the region and nationally which encompass strategic planning, fund development planning, management of grant programs, data analysis and program recommendations, board development and organizational capacity building. Manage collaborative consulting teams for more complex projects with budgets exceeding \$8M.

Selected Achievements:

- Created a grantmaking initiative for the Paul G. Allen Family Foundation that resulted in grants to two innovative schools for nearly \$250,000.
- Built community assets of over \$1M by creating the Jefferson County Community Foundation from the ground up.
- Facilitated a bold strategic plan for the Heinz Endowments education division to guide the development of a \$6-7M portfolio in Pennsylvania to increase the achievement of African American students in public and charter schools.
- Analyzed and reported over time on the educational attainment of students living in King County Housing Authority properties in the East Hill of Kent to influence the quality of programming of community-based partners in the Building Better Futures collaborative.
- Positioned the Port Townsend Public Library Foundation, Friends, Trustees and staff to raise nearly \$1.2M toward a capital campaign to refurbish and expand the current Carnegie Library site.

Executive Director, Jefferson County Community Foundation Port Townsend, WA (2005 - 2012)

Led the creation of the Jefferson County Community Foundation (JCCF) to include all the policies, procedures and activity of a full-service community foundation as well as the Jefferson County Nonprofit Alliance the Foundation's education arm.

Selected Achievements:

- Raised assets of over \$1M.
 - Raised operating capital of over \$500,000 during the past five years.
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- Received the National Standards Seal from the National Standards for U.S. Community Foundations for the demonstration of standards of practice in 35 areas in a detailed portfolio.
- Created the Jefferson County Nonprofit Alliance and its capacity building program serving dozens of local nonprofits, frequent networking sessions by job category, seminars and workshops.
- Raised grant funds of nearly \$50,000 for the Jefferson County Nonprofit Alliance.

Senior Program Officer, Stuart Foundation (2000 - 2004)

Co-managed a portfolio of \$7M focused on education in California and Washington with the intent of strengthening the workforce and creating home-school connections. Supervised an Associate Program Officer who provided office support and grantmaking assistance to the team.

Selected Achievements:

- Initiated the Washington Initiative for National Board a \$5M project to increase the number of National Board Certified Teachers in Washington State. Since its inception, the numbers have grown from 22 teachers to over 5,000 to become the fourth largest group in the nation.
- Co-created the Center for Strengthening the Teaching Profession a \$1M dollar nonprofit dedicated to strengthening the teacher workforce in Washington State.
- Strengthened the capacity of Center X Teacher Preparation Program at UCLA to develop a workforce that understood, was capable and willing to work in the most challenging and diverse schools in LA with a grant of over \$1.5M over five years.

Previous Positions Include:

Program Manager for Education and the Arts, Washington Mutual Foundation

Elementary School Teacher, Federal Way, Colville and Port Townsend School Districts; *Central Office Administrator*, *Vice Principal*, Central Kitsap School District; and *Principal*, Bainbridge School District

Education

Doctorate Education Leadership and Change, Fielding Graduate University, Santa Barbara, CA

Masters of Arts, Administration and Curriculum, Gonzaga University, Spokane, WA

Bachelors in Education, Seattle University, Seattle, WA

Professional Affiliations

State Board of Education, Gubernatorial Appointee, Washington State

UW Continuing Education Nonprofit Certificate Program, Advisory Board, University of Washington

National Network of Consultants to Grantmakers, Charter Member